

Prepared For: City of Oneida Clark, Will				Date 08/10/2026 AE/AM MPO	
Unit #					
Year 2027		Make Ford		Model F-250	
Series XL 4x4 SD Crew Cab 6.75 ft. box 160 in. WB SRW					
Vehicle Order Type	Ordered	Term 60	State NY	Customer# 589393	
\$ 52,064.00		Capitalized Price of Vehicle ¹			
\$ 0.00		*	Sales Tax <u>0.0000%</u> State <u>NY</u>		
\$ 103.00		*	Initial License Fee		
\$ 0.00		Registration Fee			
\$ 510.00		Other: (See Page 2)			
\$ 0.00		Capitalized Price Reduction			
\$ 9,000.00		Gain Applied From Prior Unit			
\$ 0.00		*	Security Deposit		
\$ 0.00		Taxes			
\$ 43,574.00		Total Capitalized Amount (Delivered Price)			
\$ 675.40		Depreciation Reserve @ <u>1.5500%</u>			
\$ 209.69		Monthly Lease Charge (Based on Interest Rate - Subject to a Floor) ²			
\$ 885.09		Total Monthly Rental Excluding Additional Services			
Additional Fleet Management					
Master Policy Enrollment Fees					
\$ 0.00		Commercial Automobile Liability Enrollment			
Liability Limit <u>\$0.00</u>					
\$ 0.00		Physical Damage Management		Comp/Coll Deductible	<u>0 / 0</u>
\$ 0.00		Full Maintenance Program ³ Contract Miles <u>0</u>		OverMileage Charge	<u>\$ 0.00</u> Per Mile
Incl: # Brake Sets (1 set = 1 Axle) <u>0</u>				# Tires <u>0</u>	Loaner Vehicle Not Included
\$ 0.00		Additional Services SubTotal			
\$ 0.00		Tax <u>0.0000%</u>		State <u>NY</u>	
\$ 885.09		Total Monthly Rental Including Additional Services			
\$ 3,050.00		Reduced Book Value at <u>60</u> Months			
\$ 400.00		Service Charge Due at Lease Termination			

All language and acknowledgments contained in the signed quote apply to all vehicles that are ordered under this signed quote.

Order Information

Driver Name Steve Lowell

Exterior Color Carbonized Gray Metallic

Interior Color Medium Dark Slate w/Cloth 40/20/40 Split Benc

Lic. Plate Type Government

GVWR 0

All language and acknowledgments contained in the signed quote apply to all vehicles that are ordered under this signed quote.

Order Information	
Driver Name	Steve Lowell
Exterior Color	Carbonized Gray Metallic
Interior Color	Medium Dark Slate w/Cloth 40/20/40 Split Benc
Lic. Plate Type	Government
GVWR	0

Quote based on estimated annual mileage of 10,000
 (Current market and vehicle conditions may also affect value of vehicle)
 (Quote is Subject to Customer's Credit Approval)
 Notes

Enterprise FM Trust will be the owner of the vehicle covered by this Quote. Enterprise FM Trust (not Enterprise Fleet Management) will be the Lessor of such vehicle under the Master Open - End (Equity) Lease Agreement and shall have all rights and obligations of the Lessor under the Master Open - End (Equity) Lease Agreement with respect to such vehicle. Lessee must maintain insurance coverage on the vehicle as set forth in Section 11 of the Master Open-End (Equity) Lease Agreement until the vehicle is sold.

ALL TAX AND LICENSE FEES TO BE BILLED TO LESSEE AS THEY OCCUR.
 Lessee hereby authorizes this vehicle order, and agrees to lease the vehicle on the terms set forth herein and in the Master Equity Lease Agreement. In the event Lessee fails or refuses to accept delivery of the ordered vehicle, Lessee agrees that Lessor shall have the right to collect damages, including, but not limited to, a \$500 disposal fee, interest incurred, and loss of value.

LESSEE City of Oneida
 BY

TITLE DATE

* INDICATES ITEMS TO BE BILLED ON DELIVERY.
¹ Capitalized price of vehicle may be adjusted to reflect final manufacturer's invoice, plus a pre delivery interest charge. Lessee hereby assigns to Lessor any manufacturer rebates and/or manufacturer incentives intended for the Lessee, which rebates and/or incentives have been used by Lessor to reduce the capitalized price of the vehicle.
² Monthly lease charge will be adjusted to reflect the interest rate on the delivery date (subject to a floor).
³ The inclusion herein of references to maintenance fees/services are solely for the administrative convenience of Lessee. Notwithstanding the inclusion of such references in this [Invoice/Schedule/Quote], all such maintenance services are to be performed by Enterprise Fleet Management, Inc., and all such maintenance fees are payable by Lessee solely for the account of Enterprise Fleet Management, Inc., pursuant to that certain separate [Maintenance Agreement] entered into by and between Lessee and Enterprise Fleet Management, Inc.; provided that such maintenance fees are being billed by Enterprise FM Trust, and are payable at the direction of Enterprise FM Trust, solely as an authorized agent for collection on behalf of Enterprise Fleet Management, Inc.

Other Totals

Description	(B)illed or (C)apped	Price
Initial Administration Fee	C	\$ 60.00
Estimated Transport Cost	C	\$ 150.00
Courtesy Delivery Fee	C	\$ 300.00
Total Other Charges Billed		\$ 0.00
Total Other Charges Capitalized		\$ 510.00
Other Charges Total		\$ 510.00

VEHICLE INFORMATION:

2027 Ford F-250 XL 4x4 SD Crew Cab 6.75 ft. box 160 in. WB SRW - US

Series ID: W2B

Pricing Summary:

	INVOICE	MSRP
Base Vehicle	\$50,341.00	\$52,990.00
Total Options	\$4,728.00	\$5,195.00
Destination Charge	\$2,795.00	\$2,795.00
Total Price	\$57,864.00	\$60,980.00

SELECTED COLOR:

Exterior: M7-Carbonized Gray Metallic
Interior: 1S-Medium Dark Slate w/Cloth 40/20/40 Split Bench Seat

SELECTED OPTIONS:

CODE	DESCRIPTION	INVOICE	MSRP
1	Cloth 40/20/40 Split Bench Seat	\$286.00	\$315.00
153	Front License Plate Bracket	NC	NC
160WB	160" Wheelbase	STD	STD
17YTIR	LT285/75R18E BSW Spare Tire	Included	Included
17YWHL	Conventional Spare Road Wheel	Included	Included
1S_06	Medium Dark Slate w/Cloth 40/20/40 Split Bench Seat	NC	NC
41P	Transfer Case & Fuel Tank Skid Plates	Included	Included
425	50-State Emissions System	STD	STD
435	Power-Sliding Rear-Window w/Defrost	\$459.00	\$505.00
44F	Transmission: TorqShift-G 10-Speed Automatic	Included	Included
52B	Trailer Brake Controller	\$273.00	\$300.00
600A	Order Code 600A	NC	NC
648	Wheels: 18" Sparkle Silver Painted Cast Aluminum	Included	Included
68U	F-250 >10K GVWR Package	Included	Included
76S	Remote Start System	\$228.00	\$250.00
924	Privacy Glass	\$91.00	\$100.00
96D	XL Driver Assist Package	\$665.00	\$730.00
96S	XL Off-Road 35" Tire Package	\$2,726.00	\$2,995.00
96SRUN	Textured Matte Finish Off-Road Running Boards	Included	Included
99N	Engine: 7.3L 2V DEVCT NA PFI V8 Gas	Included	Included
AHB	Automatic High Beam	Included	Included
FCP1	Ford Connectivity Package (1-Year Included)	Included	Included
M7_05	Carbonized Gray Metallic	NC	NC
PAINT	Monotone Paint Application	STD	STD
PRE	Pre-Collision Assist	Included	Included
STDRD	Radio: AM/FM Stereo w/MP3 Player	Included	Included
SYNC4	SYNC 4 w/8" Center Display	Included	Included
TFW	Tires: LT285/75R18E BSW A/T	Included	Included
WARANT	Fleet Customer Powertrain Limited Warranty	NC	NC
X4M	Electronic-Locking w/4.30 Axle Ratio	Included	Included

CONFIGURED FEATURES:

Body Exterior Features:

Number Of Doors: 4
 Rear Cargo Door Type: tailgate
 Driver And Passenger Mirror: power remote heated manual folding side-view door mirrors with turn signal indicator
 Convex Driver Mirror: convex driver and passenger mirror
 Mirror Type: manual extendable trailer mirrors
 Running Boards: running boards
 Skid Plates: skid plates
 Door Handles: black
 Front And Rear Bumpers: black front and rear bumpers with black rub strip
 Rear Step Bumper: rear step bumper
 Front Tow Hooks: 2 front tow hooks
 Front License Plate Bracket: front license plate bracket
 Box Style: regular
 Body Material: aluminum body material
 : class V trailering with harness, hitch, brake controller
 Grille: black grille

Convenience Features:

Air Conditioning: manual air conditioning
 Air Filter: air filter
 Cruise Control: cruise control with steering wheel controls
 Power Windows: power windows with driver and passenger 1-touch down
 Remote Keyless Entry: yes remote keyless entry
 Illuminated Entry: illuminated entry
 Integrated Key Remote: integrated key/remote
 Auto Locking: auto-locking doors
 Remote Engine Start: keyfob remote start - yes
 Steering Wheel: steering wheel with manual tilting, manual telescoping
 Day-Night Rearview Mirror: day-night rearview mirror
 Emergency SOS: SYNC 4 911 Assist emergency communication system
 Front Cupholder: front and rear cupholders
 Overhead Console: full overhead console with storage
 Glove Box: locking glove box
 Driver Door Bin: driver and passenger door bins
 Rear Door Bins: rear door bins
 Dashboard Storage: dashboard storage
 IP Storage: covered bin instrument-panel storage
 Retained Accessory Power: retained accessory power
 Power Accessory Outlet: 2 12V DC power outlets

Entertainment Features:

radio: AM/FM stereo with seek-scan
 Voice Activated Radio: voice activated radio
 Speed Sensitive Volume: speed-sensitive volume
 Steering Wheel Radio Controls: steering-wheel mounted audio controls
 Speakers: 6 speakers
 Internet Access: 5G Modem - Ford Connectivity Package internet access
 1st Row LCD: 2 1st row LCD monitor
 Wireless Connectivity: wireless phone connectivity
 Antenna: fixed antenna

Lighting, Visibility and Instrumentation Features:

Headlamp Type: delay-off reflector halogen headlamps
 Auto-Dimming Headlights: Auto High Beam auto high-beam headlights
 Cab Clearance Lights: cargo bed light

Front Wipers: variable intermittent wipers
 Rear Window Defroster: rear window defroster
 Rear Window: power rear windshield
 Tinted Windows: deep-tinted windows
 Front Reading Lights: front and rear reading lights
 Variable IP Lighting: variable instrument panel lighting
 Display Type: digital/analog appearance
 Tachometer: tachometer
 Compass: compass
 Exterior Temp: outside-temperature display
 Low Tire Pressure Warning: tire specific low-tire-pressure warning
 Trip Computer: trip computer
 Trip Odometer: trip odometer
 Forward Collision Alert: forward collision
 Oil Pressure Gauge: oil pressure gauge
 Water Temp Gauge: water temp. gauge
 Transmission Oil Temp Gauge: transmission oil temp. gauge
 Engine Hour Meter: engine hour meter
 Clock: digital clock
 Systems Monitor: driver information centre
 Rear Vision Camera: rear vision camera
 Oil Pressure Warning: oil-pressure warning
 Water Temp Warning: water-temp. warning
 Battery Warning: battery warning
 Lights On Warning: lights-on warning
 Key in Ignition Warning: key-in-ignition warning
 Low Fuel Warning: low-fuel warning
 Door Ajar Warning: door-ajar warning
 Brake Fluid Warning: brake-fluid warning

Safety And Security:

ABS four-wheel ABS brakes
 Number of ABS Channels: 4 ABS channels
 Brake Assistance: brake assist
 Brake Type: four-wheel disc brakes
 Vented Disc Brakes: front and rear ventilated disc brakes
 Daytime Running Lights: daytime running lights
 Spare Tire Type: full-size spare tire
 Spare Tire Mount: underbody mounted spare tire w/crankdown
 Driver Front Impact Airbag: driver and passenger front-impact airbags
 Driver Side Airbag: seat-mounted driver and passenger side-impact airbags
 Overhead Airbag: Safety Canopy System curtain 1st and 2nd row overhead airbag
 Height Adjustable Seatbelts: height adjustable front seatbelts
 3Point Rear Centre Seatbelt: 3 point rear centre seatbelt
 Side Impact Bars: side-impact bars
 Perimeter Under Vehicle Lights: remote activated perimeter/approach lights
 Tailgate/Rear Door Lock Type: tailgate/rear door lock included with power door locks
 Rear Child Safety Locks: rear child safety locks
 Ignition Disable: SecuriLock immobilizer
 Security System: security system Ford Security Package
 Panic Alarm: panic alarm
 Tracker System: tracker system
 Electronic Stability: AdvanceTrac w/Roll Stability Control electronic stability stability control with anti-rollover
 Traction Control: ABS and driveline traction control
 Front and Rear Headrests: manual adjustable front head restraints
 Rear Headrest Control: 3 rear head restraints

Seats And Trim:

Seating Capacity max. seating capacity of 6
Front Bucket Seats: front split-bench 40-20-40 seats
Number of Driver Seat Adjustments: 4-way driver and passenger seat adjustments
Reclining Driver Seat: manual reclining driver and passenger seats
Driver Lumbar: manual driver and passenger lumbar support
Driver Fore/Aft: manual driver and passenger fore/aft adjustment
Front Centre Armrest Storage: front centre armrest with storage
Rear Seat Type: rear 60-40 split-bench seat
Rear Folding Position: rear seat fold-up cushion
Leather Upholstery: cloth front and rear seat upholstery
Headliner Material: full cloth headliner
Floor Covering: full vinyl/rubber floor covering
Shift Knob Trim: urethane shift knob
Interior Accents: chrome interior accents

Standard Engine:

Engine 430-hp, 7.3-liter V-8 (regular gas)

Standard Transmission:

Transmission 10-speed automatic w/ OD and PowerShift automatic